



CASE STUDY

Unloan Innovations Achieve Remarkable Success



Introducing Unloan: A Trailblazer in Australia's Home Loan Sector

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Unloan, a groundbreaking division of Commbank, is transforming the home loan landscape in Australia. Their innovative collaboration with 365 Mechanix has propelled them to remarkable heights, leading to significant growth since their inception in 2022 and earning them the esteemed Mozo Experts Choice Award for Best New Home Loan.

A Technologically Advanced Collaboration

Unloan's vision to redefine home loans and streamline the lending process led to their partnership with 365 Mechanix, even before they entered the market. United by a passion for technology-driven solutions and reducing manual processes, Unloan and 365 Mechanix set out to achieve the quickest approval times in Australia's home loan sector. This was a bold ambition, considering the industry's average approval time is around three weeks.

365 Mechanix has been instrumental in Unloan's success, offering customised Microsoft-based services that meet their unique needs. Utilising the Dynamics product suite, encompassing Sales, Marketing, and Omni-channel capabilities, Unloan has significantly enhanced their Marketing and Loan Origination processes. Routine tasks like data entry and gathering additional information, typically time-consuming, are now automated. With 365 Mechanix's innovative solutions, Unloan boasts a remarkable credit decision turnaround of just seven days, far outpacing the industry norm.

Profile

- **Industry:** Financial Services
- **Location:** Australia
- **Services:** D365, Power Platform, Consultancy



Setting New Standards in the Market

Through their partnership with 365 Mechanix, Unloan has crafted a home loan process that outshines its competitors in speed and efficiency. Embracing advanced technology and the power of automation, Unloan has rapidly ascended to become a leading digital home lender in Australia. Since their launch in May 2022, Unloan has impressively settled over \$2 billion in loans within their first year, marking a new era in digital home lending.

Results for Unloan



Outpacing the Market

By partnering with 365 Mechanix, Unloan has been able to develop a home loan process that is faster and more efficient than any other digital home lender in Australia.



Unrivalled Growth

Since the launch of Unloan in May 2022 they have seen an extraordinary growth with over \$2 billion in settlements in less than a year establishing themselves as one of the major players in the market.



Continued Support

The sustained support from 365 Mechanix plays a crucial role in Unloan's journey. This partnership provides Unloan with continuous access to expertise and resources, enabling them to consistently refine their product and ensures they remain at the forefront of the market.



Award Winners

Unloan's innovative approach to home loans, made possible with the help of 365 Mechanix, has been recognized with a Mozo Experts Choice award.

This is a testament to the quality of Unloan's product offering and the effectiveness of their partnership with 365 Mechanix.

"The team at 365 Mechanix spearheaded by an **industry leader** in Bruce Sithole has been an **absolute rock for Unloan**. Apart from their **technical proficiency** to both leverage native Dynamics functionality and customise, **the team is personable, understanding and able to act with urgency** where required."

Nadeesh Perera, CCO - Unloan